INTERIO
Software for Interior designers & contractor

- Commercial Proposal for -

Interio – Web Lite Suite

Submitted to

"KKD Studio"
Mumbai

Kind Attention: **Ms.Priya & Ms. Meenakshi**

Contact No.: 9920330930

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Prepared by: **Puja Kshirsagar (+91 9225519220)**

puja.kshirsagar@kanix.com

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1. Company Profile

 Kanix is a fast growing software product development and marketing company with focus on Construction Industry Vertical. Kanix's product line for Construction Business successfully integrates high-end e-commerce and ERP for large, mid-sized and small businesses. Thousands of Construction Houses worldwide are adding value to their businesses using state-of-art software products of Kanix. We possess very strong domain knowledge in Construction Industry and we are pioneer in business-process-reengineering (BPR) and management consultancy.

Kanix was formed in 1998 as Custom Software Development Company by its four Directors. In year 2001 the company took a courageous decision and capped its 32 different product and decided focus and specializes in Construction Industry vertical. After about four years of difficult time the flag ship product of Company Interio – India's First Construction ERP Software started showing results of the efforts put in. Today Interio is the market leader in its segment.

Kanix has its head office and development center in Pune and has branch offices in Mumbai, Delhi, Kolkata, Chennai, Bangalore and Ahmedabad. Kanix has 120 channel partners who help promote Kanix products & help in Implementation & Support.

The Seven ATC (Authorized Training Centers) of Kanix teaches students usage of Kanix products and offer them placement. Due to these ATC's and huge installation base trained manpower to use Kanix products is amply available.

Kanix has also strong bench strength of consultants who are trained in using Kanix Products and are available on Billing to its clients.

With the experience of 22+ years in ERP Development& Implementation Kanix realized that in addition to having a good product it is equally important to have proper implementation. Kanix invented innovative means of ERP implementation and now have grown in confidence to offer its Interio ERP with "IMPLEMENTATION GAURANTEE" making it the first software company to it.

2. Scope of the Proposal

This proposal includes product features, solution & pricing for:

1) **Interio License –Web Lite Suite**

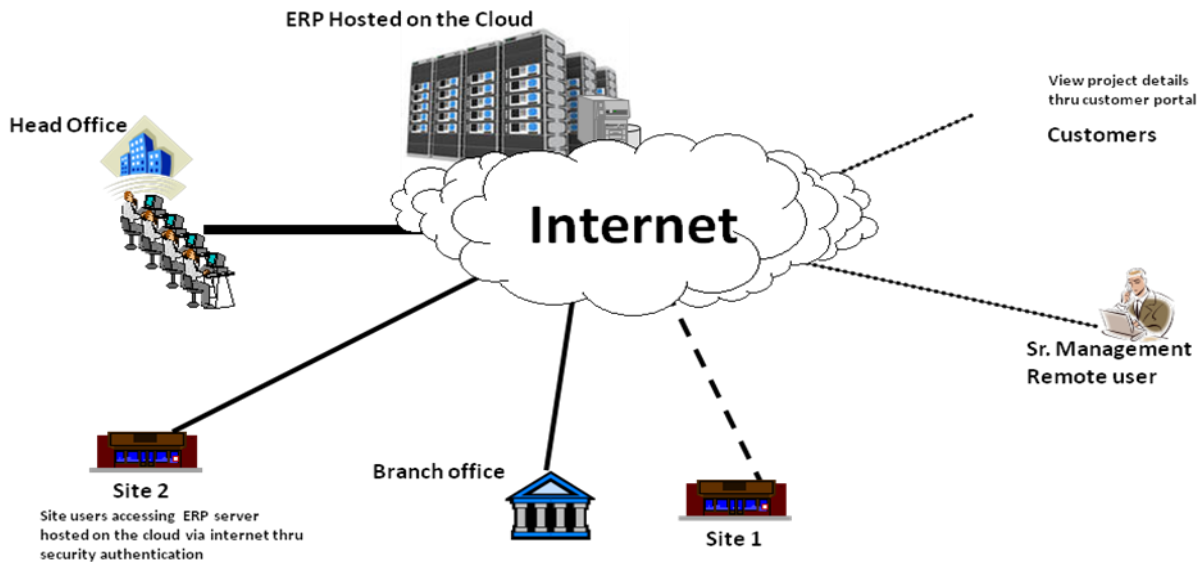# 3. Implementation Methodology

Delivery Process
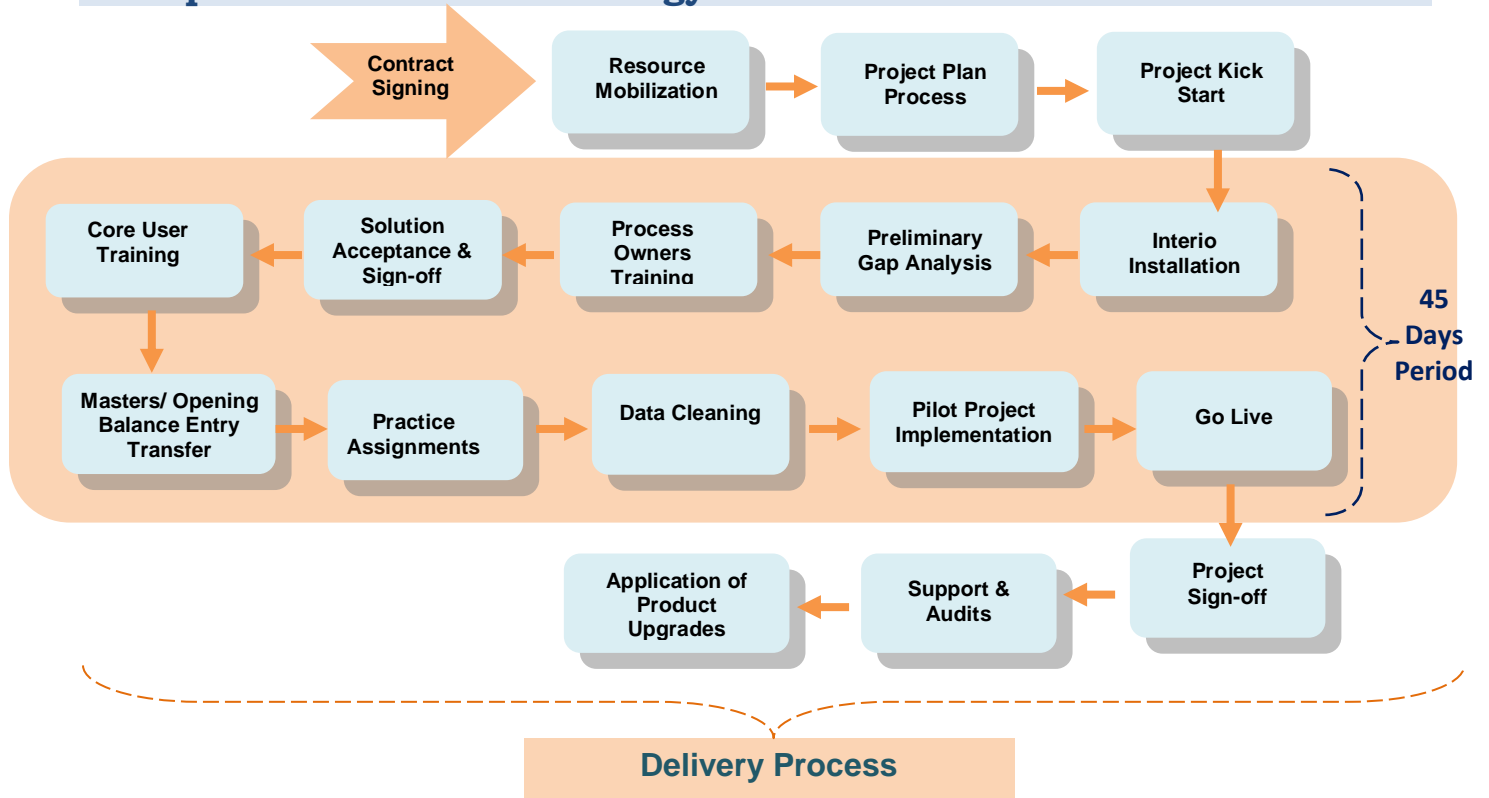
4. Flow Process for Hosting

4.1 Flow process for Hosting - On Campus
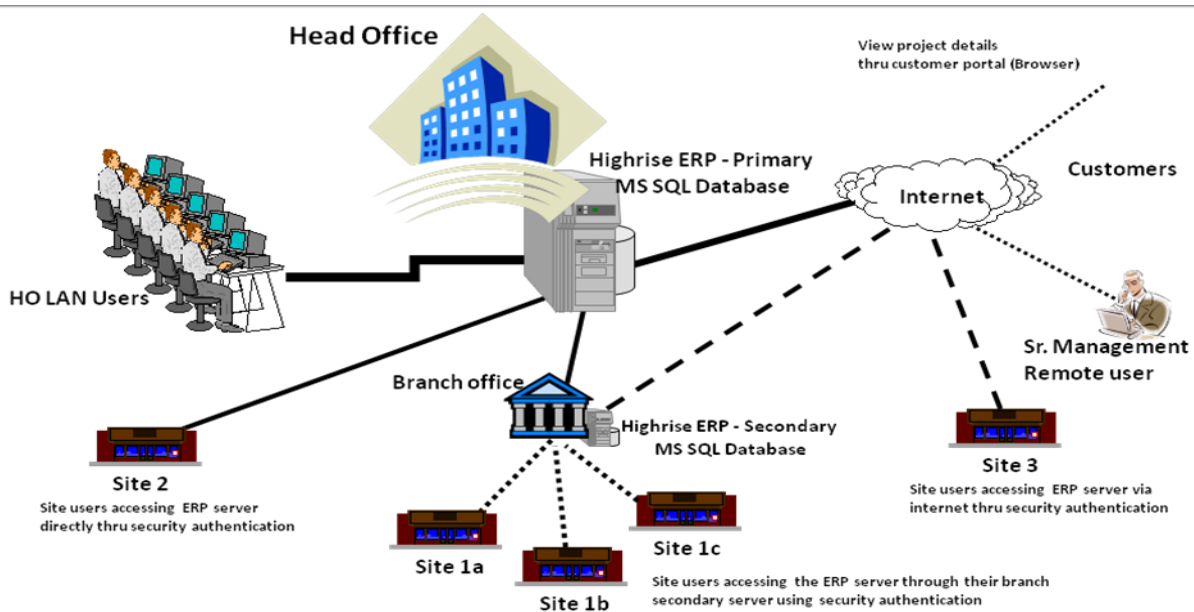
Remote/ Site/ Branch Users can access directly or via internet via VPN, MS remote Desktop Terminal Client or Browser

4.2 Flow process of Hosting - Cloud Hosted

ERP Hosted on the Cloud

Internet

Head Office

View project details
thru customer portal

Customers

Sr. Management
Remote user

Site 2
Site users accessing ERP server
hosted on the cloud via internet thru
security authentication

Branch office

Site 1

Remote/ Site/ Branch Users can access ERP Server hosted on the cloud at Hosting Service Provider

5 Investment for INTERIO

5.1 Investment for Interio License – Web Version –Lite Suite

Product Code	Product / Module Name	Quantity	Amount (NR)	Investment Amt (INR)
PCACC7017	Engineering Module	1	4,00,000/-	4,00,000/-
PCACC7018	Purchase Module	1	4,00,000/-	4,00,000/-
PCACC7019	Contracts Module	1	4,00,000/-	4,00,000/-
PCACC7020	Site Module	1	4,00,000/-	4,00,000/-
PCACC7072	Marketing Module	1	4,00,000/-	4,00,000/-
PCACC7021	Sales Module	1	4,00,000/-	4,00,000/-
PCACC7022	Accounts Module	1	4,00,000/-	4,00,000/-
PCACC7071	Work Flow Module for approvals, alerts & notifications	0	4,00,000/-	NA
PCACC8001	HR Module	0	4,00,000/-	NA
	Dashboard & MIS	1	4,00,000/-	Complimentary
	Admin tool Module	1	4,00,000/-	Complimentary
Total Investment for Interio Licenses – Web – Lite Suite				**28,00,000/-**
Less Discount @20%				**5,60,000/-**
Total Investment for Interio Licenses – Web–Lite Suite [A]				**22,40,000/-**

5.2 Investment for Interio License – Client Access License (Users)

Product Code	Product / Module Name	Users	Amount (INR)	Investment Amount (INR)
PCCLE3122	Client Access Licenses	8	30,000/-	2,40,000/-
PCCLE3122	Client Access Licenses(1:1 Free)	7	30,000/-	Complimentary
Total Investment for Interio Licenses – Web Ultra Lite (B)				**2,40,000/-**

5.3 Investment on for Interio License – Desktop Version

Product Code	Product / Module Name	Product Quantity	Amount (INR)	Investment Amount (INR)
PCCLS4002	Tender Module	0	2,00,000/	NA
	Tally Interface Tool	0	2,00,000/	NA
Total Investment for Interio Licenses – Desktop Version (C)				**NA**

5.4 Investment for Mobile Apps

Mobile App Modules	Product Quantity	Amount (INR)	Investment Amount (INR)
Workflow App	0	2,50,000/-	NA
Quality Check App	0	2,50,000/-	NA
Site App	0	2,50,000/-	NA
Total Investment for Mobile App [D]			NA

5.5 Pricing for Professional Services

Professional Services	Requirement	Amount (INR)	Investment Amount (INR)
"AS IS" "TO BE" Approach Implementation Charges	Trainings, Practice Assignments, Existing project Go Live (Project Management.)	3,50,000/- + Expenses	3,00,000/- (Discounted)
On-site Interio Consultant (*Minimum three months contract required)		85,000/- Per Month	NA
Total Investment for Professional Services [E]			**3,00,000/-**

5.6 Total Investment for Interio

Total Investment	Investment Amount (INR)
Total Investment for Interio Licenses – Web Lite Suite [A]	22,40,000/-
Total Investment for Interio Licenses – Client Access Licenses[B]	2,80,000/-
Total Investment for Interio Licenses –Desktop Version [C]	NA
Total Investment for Mobile Apps [D]	NA
Total Investment for Professional Services [E]	3,00,000/-
Total Investment on INTERIO Web Lite Suite	**28,20,000/-**

5.7 Payment Schedule

Payment Schedule	Percentage
Along with Purchase Order	80% + GST on the entire deal amount
Within 30 Days from Date of PO	20%

5.8 Annual Maintenance Charges

Service Name	Charges	Description
Annual Maintenance Charges	20%	Telephonic &Web support, online Refresh Training and Online Audits Statuary Updates + Functional Updates
*AMC charges are applicable from second year onwards		

5.9 Terms and Conditions

1. Supplied Product shall be covered under warranty against programming bugs and non-Compliance with the specifications for a period of one year from date of Installation of the base Product.

2. DATA PORTING: The data that can be mapped can be ported to Interio ERP at extra cost. The cost of data porting can be correctly estimated only after the data analysis is done by the Kanix Technical Team.

3. Product Updates & Support is Included in the price for the first year from date of Installation of base product.

4. Taxes Extra as applicable. Currently 18% GST will be applicable under SAC Code 997331

5. Client is expected to have IT Infrastructure ready in place before start of Implementation

6. Costs of hardware & infrastructure software licenses are not included; Requirements are MS WIN OS, MS SQL Standard, and Crystal Report Server License.

7. Implementation will be the joint responsibility of Kanix team & team of Client

8. For SMS Alerts client has to purchase the Transactional SMS packs based on their requirement. Package range from 20 Thousand to 1 Lakh SMS messages at 20 paisa per SMS message.

9. All required customization will be charged extra.

10. Temporary Licenses shall be issued upon receipt of Purchase Order and Initial Payment with a validity of 90 days. Permanent shall be issued upon receipt of complete license fees.

11. All costs such as Lodging, Food, Daily allowance, Domestic Travel of Onsite Interio consultant shall be extra.

12. The offered product mix includes only those modules for which either their respective price has been considered or they're offered 'complimentary' in the pricing tables. Any other modules/ apps/ portals (Mentioned NA) are not part of this contract and the client will need to buy them separately in case they wish to in the future.

13. For AutoCAD and Tally Interface Tools, Kanix team will inform the customer separately about the Version Compatibility of these tools to be able to integrate with INTERIO ERP.

6. Infrastructure & Hardware Requirement

6.1 IT Infrastructure Requirement Specification

Interio ERP hosted on Campus (i.e.at HO) - Dedicated server with specification(incl. Microsoft licenses) as indicated	
Server Speed	Quad / Octa Core CPU 2.8 G Hz. & above, Intel Processor Server
RAM	64 GB with scalability option - (more users would mean to increase the RAM)
Hard Disk	1 TB with scalability option
OS	Microsoft Win server 2012 & above (either 32 or 64 bit) licenses
Database	Microsoft SQL - Standard 2012 & above licenses
IIS	Internet Information Services

6.2 Hardware specification and Internet connectivity- users end requirement

➢ Any machine or laptop running: Windows XP, Win 7, Win 10 OS, Android, IOS with browser (Home edition OS will not be supported for desktop modules.)

➢ All the users should have good access to the ERP server hosted on campus or cloud thru a dedicated good bandwidth internet line

DISCLAIMER

STATEMENT OF UNDERSTANDING

Between

KKD Studio

and

Kanix Infotech Pvt. Ltd.

This proposal has been prepared in accordance with Kanix's understanding of as per the given requirements by you. All information contained in this proposal represents Kanix's best estimates. However, since the actual results in your particular operations may vary from those indicated in the proposal due to variations in software programs, volume environment, personnel, and other factors, the final determination that the proposed products and services meet your requirements must be yours.

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We are keen to partner with your esteemed organization and look forward to a long term mutually beneficial engagement as your preferred technology partner.

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