

INTERIO

Software for Interior designers & contractor

- A Commercial Proposal for -

Interio – SAAS Lite Suite

Submitted to

“WOODFOLDS LLP”

Ahmedabad

Kind Attention: **Bharat Suthar**

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Table of Content

1. COMPANY PROFILE	4
2. REQUIREMENT BRIEF	4
3. SCOPE OF THE PROPOSAL	4
4. PRODUCT DETAILS - INTERIO	5
4.1 <i>PRODUCT INTRODUCTION</i>	5
4.2 <i>WHY INTERIO?</i>	5
4.3 <i>PRODUCT CORE MODULES</i>	6
4.4 <i>PRODUCT FUNCTIONALITIES IN DETAIL</i>	6
5. IMPLEMENTATION METHODOLOGY	7
6. INVESTMENT FOR INTERIO	7
6.1 <i>INVESTMENT FOR INTERIO SAAS FEES –LITE SUITE (INR)</i>	7
6.2 <i>PRICING FOR PROFESSIONAL SERVICES (INR)</i>	8
6.3 <i>PAYMENT SCHEDULE</i>	8
6.4 <i>TOTAL INVESTMENT FOR INTERIO</i>	8
6.5 <i>TERMS AND CONDITIONS</i>	9

1. Company Profile

Kanix is a fast growing software product development and marketing company with focus on Contracting Industry Vertical. Kanix's product line for Construction Business successfully integrates high-end e-commerce and ERP for large, mid-sized and small businesses. Thousands of Business Houses worldwide are adding value to their businesses using state-of-art software products of Kanix. We possess very strong domain knowledge in Contracting Industry and we are pioneer in business-process- reengineering (BPR) and management consultancy.

Kanix has its head office and development center in Pune and has branch offices in Mumbai, Delhi, Kolkata, Chennai, Bangalore and Ahmedabad. Kanix has 120 channel partners worldwide who help promote Kanix products & help in Implementation & Support.

The Seven ATC (Authorized Training Centers) of Kanix teaches students usage of Kanix products and offer them placement. Due to these ATC's and huge installation base trained manpower to use Kanix products is amply available.

Kanix has also strong bench strength of consultants who are trained in using Kanix Products and are available on Billing to its clients.

With the experience of 22+ years in ERP Development & Implementation Kanix realized that in addition to having a good product it is equally important to have proper implementation. Kanix invented innovative means of ERP implementation and now have grown in confidence to offer its ERP Products with "IMPLEMENTATION GAURANTEE" making it the first software company to it.

2. Requirement Brief –

Client proposes to automate the operational processes of various departments for better control on the day to day operations by computerization and use of IT and is in search of a readymade software solution which will map on the end to end requirements of the processes of the construction business.

3. Scope of the Proposal

This proposal includes product features, solution & pricing for:

- 1) **Interio – Lite Suit SaaS Version**

4. Product Details - Interio

4.1 Product Introduction

Interio; a specialized Internet Ready software solution popularly known as ERP for Interior Business. In simple words an ERP is the integrated software solution encompassing all the functional departments of the enterprise. Interio consists of integrated functions of Accounts & Finance management, Project Estimation, Planning, & Project Management, Purchase, Store & Inventory Control, Labour Contract Management, Human Resource Management, Quality Control, Tender & Billing Management and Fixed Asset Management. All the above functions share common data thus makes the organization homogenous.

Kanix has invested 7 long years in developing proprietary business process by doing R & D and inculcating all best practices in the software.

Technology is changing at a very fast pace in today's era. Kanix has kept itself abreast with the pace of technology. Interio is developed on latest Dot Net platform and used secure SQL Server as Database. Mobile Apps are developed for relevant functions like site operations, Approvals.

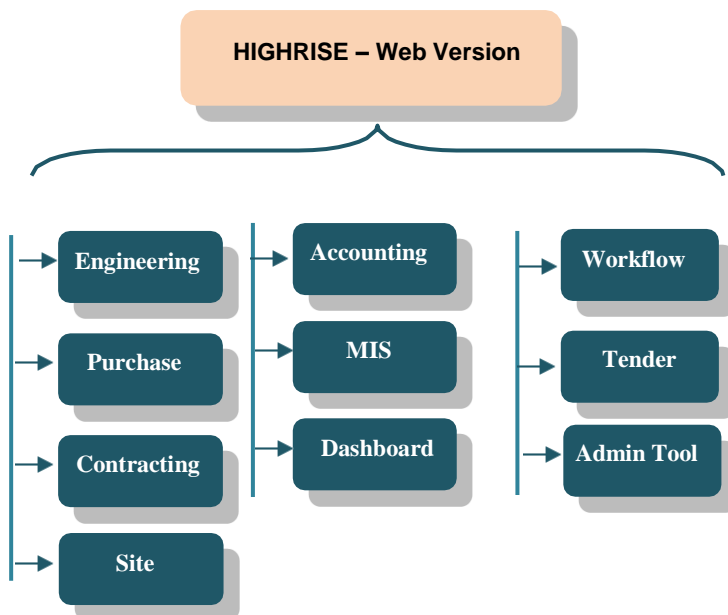
In technical or software term UI/UX is getting importance these days. Software Companies are doing investments on UI/UX. UI stands for User Interface and UX stands for User Experience in using the software. Kanix has a dedicated team looking after these aspects.

Once we talk about technology user would want to use software from any OS and any Device. Keep this in consideration Interio Architecture is designed in such a way that it works on any OS like Windows, IOS, Android and supports devices like Laptop, Tablets and smart phones in a responsive nature.

4.2 Why Interio?

- ✓ Serving Interior industry since 2015.
- ✓ Matured product - Ready to use ERP
- ✓ Successful Installation across India.
- ✓ Secured, Scalable, Flexible & Easy to use
- ✓ Strong domain knowledge in Interior
- ✓ Assuring implementation in 45 Days
- ✓ Built in industry standard business processes / practices
- ✓ Configurable alerts, workflows - Management checks & Damage Control
- ✓ Data Security & Confidentiality
- ✓ Multi level security – Role Based Access Control (RBAC)
- ✓ Real time data availability
- ✓ Centralized repository - Knowledge bank - Any time Any Where access via Internet

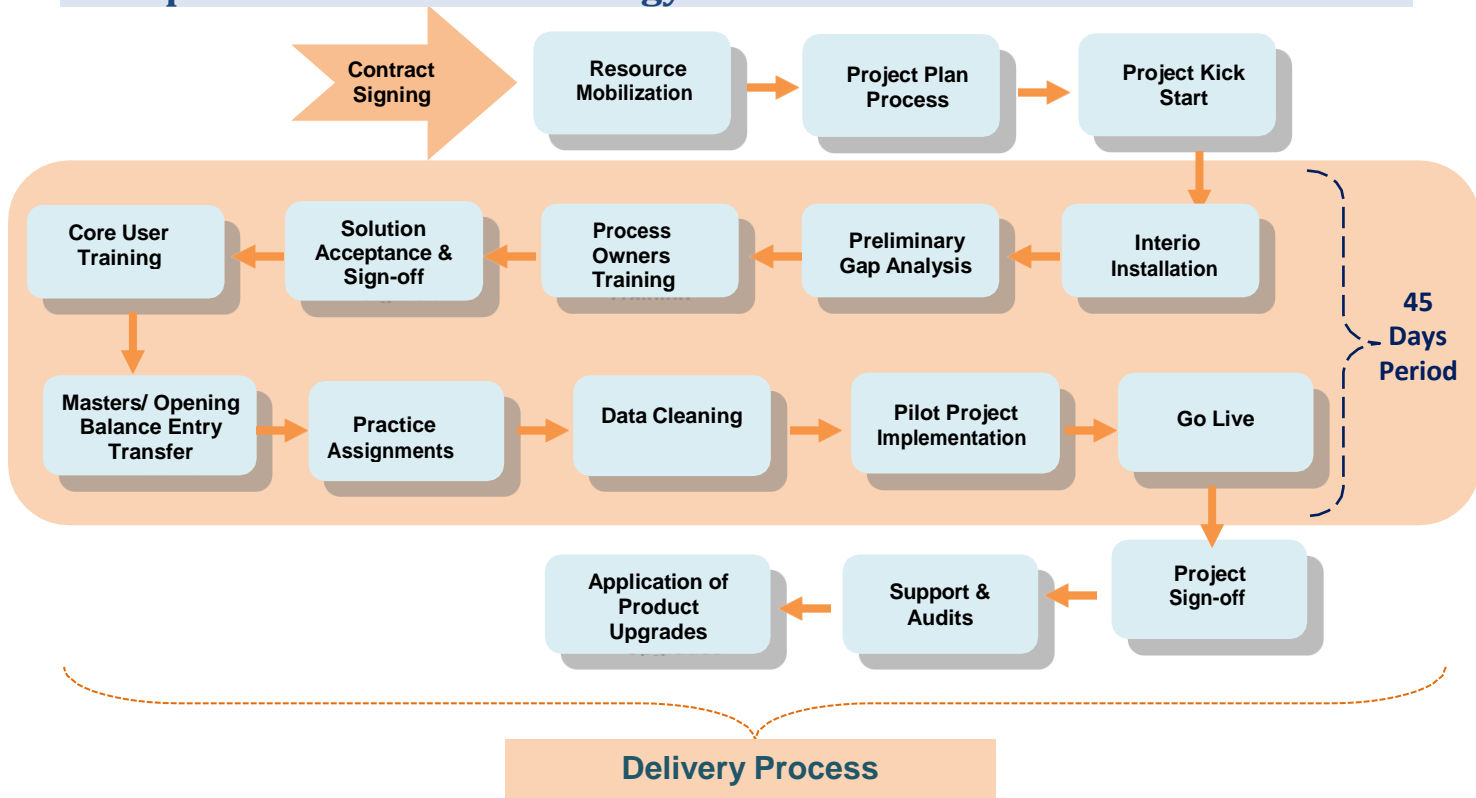
4.3 Product Core Modules



4.4 Product Functionalities in detail

Product Module Name	Detail Product Functionalities
Engineering Module [PCACC7017]	Budgeting, Estimation, Estimate Versioning, Planning, ProjectManagement, RERA, Document & Drawing Management
Purchase Module [PCACC7018]	Supplier registration, Material Requisitions, Enquiry, Quotation, Quotation Comparative, Rate Management, Purchase Order, Purchase Bills, Taxation, Posting to Accounts
Contracts Module [PCACC7019]	Contractor Registration, Labour Rates, Work Order & Revisions, RA Bills, Taxation, Advances, Debit / Credit Notes Posting to Accounts
Site Module [PCACC7020]	Material Requisitions, Material GRN, Material Issue, Inventory Control, Material Transfers, Work Completions, Quality Checks, DepartmentalLabour
Accounts [PCACC7022]	Double Entry Bookkeeping, BS. PL, TB, Cash-flow, Branch & Division, Cost Centre, Schedule II BS, Multi-Company Consolidation, Depreciation, Interest Calculation, Integrated to all other Modules, VAT, Service Tax,WCT, GST till portal Integration
Work Flow [PCACC7071]	Configurable work flow, multilevel document & item approvals, SLA &Alerts
Dashboard & MIS	MIS Reports & User Configurable Dashboard
Admin tool	User, Security & General Administration of Highrise

5. Implementation Methodology



6. Investment for Interio

6.1 Investment for Interio SaaS Fees -Lite Suite (INR)

Product Code	Product / Module Name	No. of Subscriptions	Fees (Per User per Annum)	Fees (Per Annum)
PCACC7017	Engineering Module	10	36,000/-	3,60,000/-
PCACC7018	Purchase Module			
PCACC7019	Contracts Module			
PCACC7020	Site Module			
PCACC7022	Accounts Module			
PCACC7072	Marketing Module			
	Admin Tool Module			Complementary
	Dashboard MIS			Complementary
Total Investment for Interio– SaaS - Lite Suite [A]				3,60,000/-
Additional Discount				60,000/-
Net Investment for Interio– SaaS - Lite Suite [A]				3,00,000/-

6.2 Pricing for Professional Services (INR)

Professional Services	Requirement	Amount (INR)	Investment Amount (INR)
Training & Implementation Charges	Online Training, Practice Assignments & Go Live	50,000	50,000
On-site Interio Consultant (*Minimum three months contract required)	0	0	NA
Total Investment for Professional Services [B]			50,000

6.3 Payment Schedule

Payment Schedule	Percentage
Along with Work Order	100%

6.4 Total Investment for Interio

Cost parameters	Investment Amount
Total Investment for SAAS Lite Suite [A] (Annual Cost)	3,00,000/-
Total Investment for Professional Services [B] (One – Time Cost)	50,000/-
Total Investment for Interio for 1st Year (INR)	3,50,000/-

7. Terms and Conditions

1. Supplied Product shall be covered under warranty against programming bugs and non-Compliance with the specifications for the entire period of subscription
2. 5 GB data will be available for per Subscription. Additional data can be purchased at the rate of USD 100 per 100 GB per Year.
3. Taxes Extra as applicable
4. Mobile apps and CAD interface are not available in SAAS version.
5. Implementation will be the joint responsibility of Kanix team & team of Client
6. For SMS Alerts client has to purchase the Transactional SMS packs based on their requirement. Package range from 20 Thousand to 1 Lakh SMS messages at 20 paisa per SMS message.
7. This order nullifies and supersedes all and every other oral and written agreements or commitments of any nature that the parties may have reached prior to the date of this order and shall be final & binding to all in all respect
8. All required customization and data porting will be charged extra
9. If the client decided to upgrade to license version they have to separately purchase a new product (fresh permanent license copy of high-rise).The data of SAAS and newly purchased license copy will have to be separately maintained due to the limitation of data porting from SAAS to license product in such cases.
10. All cost such as lodging, food, daily allowance, Domestic Travel, International Travel, Visa shall be extra.

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STATEMENT OF UNDERSTANDING

Between

WOODFOLDS, LLP

and

Kanix Infotech Pvt. Ltd.

This proposal has been prepared in accordance with Kanix's understanding of as per the given requirements by you. All information contained in this proposal represents Kanix's best estimates. However, since the actual results in your particular operations may vary from those indicated in the proposal due to variations in software programs, volume environment, personnel, and other factors, the final determination that the proposed products and services meet your requirements must be yours.

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We are keen to partner with your esteemed organization and look forward to a long term mutually beneficial engagement as your preferred technology partner.

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